Janet C. Karol

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# EDUCATION

**West Chester University**, West Chester, PA

*Master of Business Administration*, 2016

**Columbia University**, New York, NY

*Bachelor of Science*, Industrial Engineering 2010

# WORK EXPERIENCE

**JP Morgan**, Philadelphia, PA

*Associate,* Investment Banking, Corporate Finance, 2012 - Present

* Conduct detailed strategic and financial analyses, prepared and participated in client presentations, supervise analysts
* Formulate acquisition/merger target recommendations for technology and power generation clients seeking to expand market share and increase P/E multiples. Analysis included comparable market valuations, precedent transactions and EPS accretion/dilution projections
* Evaluate private equity placement of $30MM for a voice mail company seeking to expand operations. Model cash flows and calculate cost of capital
* Perform due diligence and coordinate lead managed equity and debt transactions in excess of $500MM in healthcare, home-building and automotive industries

**Accenture**, New York, NY

*Consultant*, 2010 - 2012

* Assisted Fortune 500 companies in identifying competitive strategies, re-engineering process flows, implementing cost-cutting initiatives and improving customer service. Led project teams, prepared client deliverables, presented to upper management, and managed client relationships
* Re-engineered Fortune 100 office automation company’s existing selling strategy to empower field sales representatives, improve customer service and reduce cost.
* Conducted user interviews and benchmarking studies, performed process flow redesign and supervised 7 member team in implementing new sales force automation application. Resulted in estimated 30% reduction in cost and 40% increase in sales
* Created sustainable core competencies for a new pharmaceutical client facing industry legislative uncertainty

**Columbia University**, New York, NY

*Resident Assistant*, 2008 - 2010

* Responsible for counseling and crisis intervention for 200 residents
* Coordinated campus activities – study breaks, focus groups, fundraisers
* Served as liaison for faculty, administration and student body

# SKILLS AND INTERESTS

* Fluent in French
* Skilled in MS-Office Products, relational databases, and programming languages
* Active volunteer at West Chester Food Cupboard

