

# Janet C. Karol

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## EDUCATION

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**West Chester University**, West Chester, PA  
*Master of Business Administration*, 2016

**Columbia University**, New York, NY  
*Bachelor of Science*, Industrial Engineering 2010

## WORK EXPERIENCE

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**JP Morgan**, Philadelphia, PA

*Associate*, Investment Banking, Corporate Finance, 2012 - Present

- Conduct detailed strategic and financial analyses, prepared and participated in client presentations, supervise analysts
- Formulate acquisition/merger target recommendations for technology and power generation clients seeking to expand market share and increase P/E multiples. Analysis included comparable market valuations, precedent transactions and EPS accretion/dilution projections
- Evaluate private equity placement of \$30MM for a voice mail company seeking to expand operations. Model cash flows and calculate cost of capital
- Perform due diligence and coordinate lead managed equity and debt transactions in excess of \$500MM in healthcare, home-building and automotive industries

**Accenture**, New York, NY

*Consultant*, 2010 - 2012

- Assisted Fortune 500 companies in identifying competitive strategies, re-engineering process flows, implementing cost-cutting initiatives and improving customer service. Led project teams, prepared client deliverables, presented to upper management, and managed client relationships
- Re-engineered Fortune 100 office automation company's existing selling strategy to empower field sales representatives, improve customer service and reduce cost.
- Conducted user interviews and benchmarking studies, performed process flow redesign and supervised 7 member team in implementing new sales force automation application. Resulted in estimated 30% reduction in cost and 40% increase in sales
- Created sustainable core competencies for a new pharmaceutical client facing industry legislative uncertainty

**Columbia University**, New York, NY

*Resident Assistant*, 2008 - 2010

- Responsible for counseling and crisis intervention for 200 residents
- Coordinated campus activities – study breaks, focus groups, fundraisers
- Served as liaison for faculty, administration and student body

## SKILLS AND INTERESTS

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- Fluent in French
- Skilled in MS-Office Products, relational databases, and programming languages
- Active volunteer at West Chester Food Cupboard

